

Beaumont Tiles



Tiles – Floor and Wall

Beaumont Tiles

Project Estimation

Our experienced estimating team are empowered with a custom in-house software platform that ensures the highly detailed and complex task of estimating all the various shapes and sizes of tiles is performed with keen accuracy every time. We're so confident in our estimating capability that if we ever under-estimate we will supply the additional tiles free of charge, and if we over estimate, we'll collect and credit the excess tiles (in accordance with our returns policy). This service is available to your franchise partners as add on to the great service that we can provide.

Client Selections

All Beaumont Tiles showrooms have dedicated and experienced design consultants ready to assist your clients with the important process of selecting colours for their new home. Our team understand how imperative this process is to achieving your clients' dream and will allocate 1.5-hours to each and every customer. We do ask that the clients are booked in with the store to ensure the complete dedication to the client and the best experience for your client. As a result your clients will be delighted with their selections and enjoy the creative experience with our team.

Our showrooms include not only the latest products from all around the world, but also the exclusive Scan & Play™ technology that enables your clients to see their tiles in a real room setting via a 3D visual rendering. This significantly improves their selection experience and confidence in the products they have selected for their new home.

Pricing

Our extensive Gold & Silver Ranges consists of more than 480 items and includes the most popular items in our range. Note – Pricing Schedule for Contract Housing includes calculations and estimating by Beaumont Tiles. The range of tiles included in this series is extensive and is regularly reviewed and updated to ensure that your clients can select from the most fashionable products. Each range includes Wall tiles, Feature tiles and Floor tiles for wet areas and living areas.

Product	Range	No. Items in Range (approx.)	Price ex GST
Tiles	Silver (Metro Base Price)	190 tiles	\$26.00 m2
	Gold (Metro Base Price)	290 tiles	\$30.00 m2
	Red		15% off RRP
	Decoration		15% off RRP
Bathroomware	All Products		15% off RRP
Sundry Items	Soap holders, footrests, vents		20% off RRP
	Grouts		20% off RRP
	Silicone		20% off RRP
	Brass Angle & Trims		20% off RRP
	Sill Tiles		20% off RRP

Regional Pricing

Zone 1 – add \$1.00m2 ex gst (between 75-125kms from distribution centre)

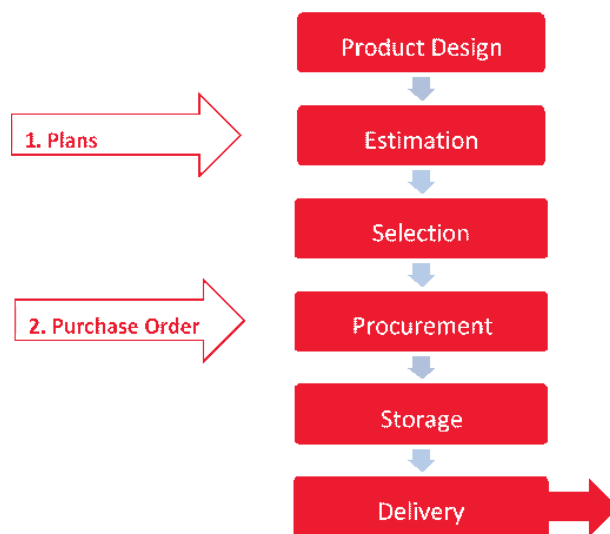
Zone 2 – add \$2.00m2 ex gst (between 126-200kms from distribution centre)

Zone 3 – add \$3.00m2 ex gst (greater than 200kms from distribution centre)



Sourcing & Order Management

From sourcing to final delivery, our teams are seamlessly integrated to ensure effective outcomes for all your projects. We have a highly-specialised national team dedicated to the procurement of product from our domestic and international supply partners, including the management of the complex logistical process to ensure arrival into our distribution centres well in advance of your project requirements. Every state also has a local team focused on managing the required dates to accommodate your dynamic construction schedules to ensure we deliver in full on time.



Transport

Delivery to site from Beaumont Tiles primary distribution centre in Brisbane, Melbourne, Sydney, Adelaide or any of the regional showrooms throughout Queensland will be charged on a pallet rate basis.

The below rates are for fork unload into the garage of the house. Clear access must be granted for all tile deliveries; due to OH&S our delivery contractors must be able to park within 10metres of the garage in order to unload the delivery.

Transport rates are detailed in the attached Addendum 3. Transport Rates.

Credit Terms

Our trading terms are 30-days from statement. Any credit claims or account queries should be made and resolved within 14-days to ensure a smooth process once account has been approved.

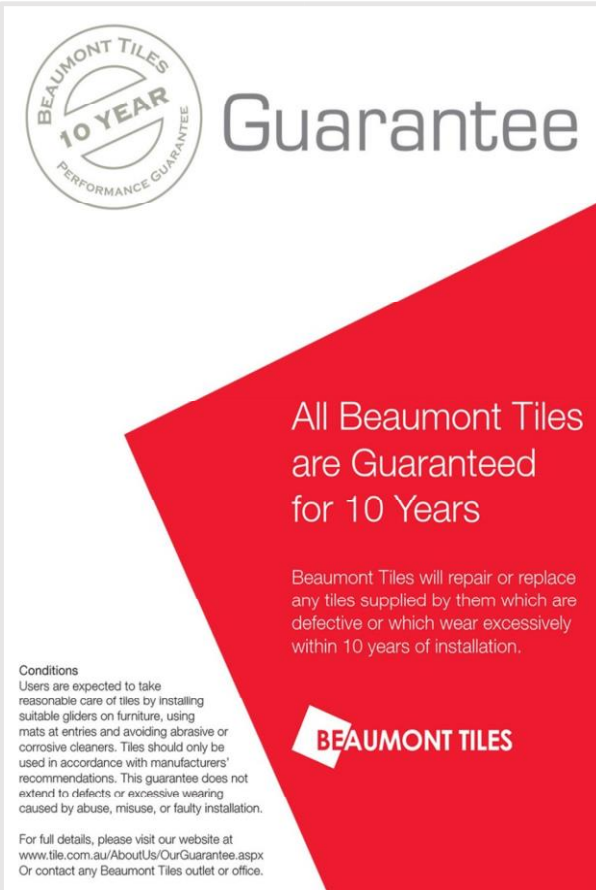
Product Guarantee

We stand behind every tile we sell at Beaumont Tiles and our clients know that should anything go wrong, we are there to solve the problem for them. We believe this is unique to our industry and is of enormous benefit to you and your clients.

It's our responsibility to provide your clients with a quality tiling system that everybody can be proud of.

Key Conditions : Applies only to tiles supplied by Beaumont's Tiles

: Tiling must conform to Australian Standards



The poster features a circular logo at the top left with the text "BEAUMONT TILES", "10 YEAR", and "PERFORMANCE GUARANTEE". To the right of the logo, the word "Guarantee" is written in a large, grey, sans-serif font. A large red triangle occupies the right side of the poster, containing the text "All Beaumont Tiles are Guaranteed for 10 Years" in white. Below this, in smaller white text, it states: "Beaumont Tiles will repair or replace any tiles supplied by them which are defective or which wear excessively within 10 years of installation." At the bottom left, under the heading "Conditions", it reads: "Users are expected to take reasonable care of tiles by installing suitable gliders on furniture, using mats at entries and avoiding abrasive or corrosive cleaners. Tiles should only be used in accordance with manufacturers' recommendations. This guarantee does not extend to defects or excessive wearing caused by abuse, misuse, or faulty installation." At the very bottom, it says: "For full details, please visit our website at www.tile.com.au/AboutUs/OurGuarantee.aspx Or contact any Beaumont Tiles outlet or office." The Beaumont Tiles logo is also present in the bottom right corner of the red triangle.

BEAUMONT TILES

Addendum 1. Terms & Conditions

Unless Beaumont Tiles and the Customer otherwise agree in writing, these Terms are incorporated into and form part of any contract ('the Contract') between Beaumont Tiles and the Customer for the supply of Goods by Beaumont Tiles.

1. Definitions

In these Terms unless the contrary intention appears:

- 1.1. 'Australian Consumer Law' means the Australian Consumer Law contained in schedule 2 to the Competition and Consumer Act 2010 (C'th);
- 1.2. 'Beaumont Tiles' means R J Beaumont & Co. Pty Ltd ACN 007 703 997 and any and all of its "Related Bodies Corporate" and/or "Associated Entities" as such terms are defined in the Corporations Act 2001 (C'th);
- 1.3. 'Customer' means the party or parties entering into the Contract with Beaumont Tiles;
- 1.4. 'Commercial Credit Trade Customer' means a Customer who has entered into an agreement called a Commercial Credit Trade Account with Beaumont Tiles;
- 1.5. 'Goods' means any tiles and related products (including timber and any other type of wall and/or floor furnishings), extending to kitchenware and bathroomware and also including products such as tools, adhesives, grouts and all other ancillary or associated products supplied by Beaumont Tiles to the Customer and further extending to the supply of tools or equipment on a hire-charge basis; and
- 1.6. 'Terms' means these terms and conditions.

2. Contract

- 2.1. The Contract and these Terms constitute the entire agreement between Beaumont Tiles and the Customer. All prior negotiations, representations, understandings, arrangements and agreements (whether oral and/or in writing) are superseded by the Contract and these Terms.
- 2.2. The Contract and these Terms will in all circumstances prevail over the Customer's terms and conditions (if any), unless Beaumont Tiles agrees in writing to be bound by the Customer's terms and conditions or any of them.
- 2.3. To the extent that there is any inconsistency between the Contract and these Terms, these terms prevail unless and to the extent only that Beaumont Tiles otherwise agrees in writing provided always if Goods are supplied by Beaumont Tiles to a Commercial Credit Trade Account Customer, then the terms and conditions of sale incorporated into the Commercial Credit Trade Account shall prevail to the extent of any inconsistency or conflict with these Terms.

3. Prices

- 3.1. The price for the supply of Goods will be specified in the invoice or account issued by Beaumont Tiles to the Customer.
- 3.2. Unless otherwise stated, the price for the supply of any tiles by Beaumont Tiles will be on a per square metre basis.
- 3.3. Beaumont Tiles may increase the price of Goods if the price increase results from the introduction of any legislation, regulation or government policy.
- 3.4. Unless otherwise stated:
 - 3.4.1 the price for the Goods agreed in the Contract and any other amount payable under the Contract or these Terms shall be inclusive of any tax payable pursuant to A New Tax System (Goods and Services Tax) Act 1999 (C'th) ('GST'); and

- 3.4.2 the Customer will be required to pay to Beaumont Tiles an amount equal to the GST (which will be included in the invoice or account issued) in addition to the price or any relevant other amount.

4. Delivery

- 4.1. The Customer will, unless Beaumont Tiles and the Customer otherwise agree, bear the cost of delivery of the Goods.
- 4.2. Beaumont Tiles will make all reasonable efforts to have Goods delivered to the Customer by the date agreed between the parties, but Beaumont Tiles will not be liable for:
 - 4.2.1 any failure to deliver, or delay in delivery, of Goods;
 - 4.2.2 any damage or loss due to unloading or packaging of Goods; and
 - 4.2.3 any damage to property caused upon entering premises to deliver the Goods.
- 4.3. Upon delivery or collection and prior to laying, installation, or use of any Goods, the Customer will inspect the Goods as appropriate to the type, quantity, quality, aesthetics, appearance, shade, colours, layout patterns, suitability of purpose and any other characteristics of the Goods.
- 4.4. If any goods are damaged, wrongly supplied or not in accordance with the Contract, the Customer may return those Goods in accordance with clause 6.
- 4.5. The Customer will be deemed to have accepted delivery of the Goods in the following events: 4.5.1 failure by the Customer to return the Goods in accordance with clause 6; or 4.5.2 laying, installation or use of the Goods in any way by the Customer.
- 4.6. The Customer will indemnify Beaumont Tiles against any losses, costs or expenses incurred by Beaumont Tiles due to any failure by the Customer to accept the Goods at the time of delivery or collection.

5. Characteristics of Goods

- 5.1. The Customer acknowledges that Goods, which are tiles, supplied by Beaumont Tiles may contain, display or be subject to one or more of the following characteristics:
 - 5.1.1 crazing, spots, specks and blemishes;
 - 5.1.2 variations in colour, shade, size, pattern, veining, marking, texture, durability, density, size, weight, dimension, surface and finish and may fade or change colour over time; and
 - 5.1.3 optical effects such as hazing or smudging at varying light sources and at differing angles.
- 5.2. The Customer acknowledges that Goods which contain, display or are subject to any one or more of the characteristics referred to in clause 5.1 are not defective or of unacceptable quality by reason of those characteristics.

6. Return of Goods

- 6.1. The Customer may reject and return Goods to Beaumont Tiles provided that:
 - 6.1.1 the Goods are damaged, wrongly supplied, defective or not in accordance with the Contract;
 - 6.1.2 the Goods are returned within one month of the date of the invoice or account issued by Beaumont Tiles in respect of those Goods;
 - 6.1.3 the Customer notifies Beaumont Tiles of the invoice or account number in respect of the Goods to be returned;
 - 6.1.4 the Goods are returned in the original state or condition in which they were supplied, and remain in original boxes together with all packaging and instruction material; and
 - 6.1.5 the Goods are in as new condition as is reasonably possible, and are from current stock held in store by Beaumont Tiles and, if applicable, matching current stock shade.
- 6.2. All Goods returned by the Customer are subject to assessment by Beaumont Tiles, and Beaumont Tiles may, if permitted by the Australian Consumer Law or any other law, refuse to accept the return of the Goods at its sole discretion.
- 6.3. Unless Beaumont Tiles and the Customer otherwise agree in writing, the Customer will bear the costs of delivery when returning any Goods.

- 6.4. Subject to the Customer's rights under the Australian Consumer Law, the following Goods cannot be returned by the Customer to Beaumont Tiles under any circumstances:
- 6.4.1 those that were specially made, sourced, ordered or purchased for the Customer;
 - 6.4.2 those that were used, installed, laid, damaged or altered in any way by the Customer;
 - 6.4.3 those that were sold to the Customer at wholesale or discounted prices, or as second grade quality; or
 - 6.4.4 those that are no longer in stock in store by Beaumont Tiles or have been discontinued.
- 6.5. Goods returned in accordance with this clause will be subject to a restocking fee. The restocking fee will be 25% of the price (plus GST) agreed in the Contract for the relevant Goods.

7. Payment

- 7.1. Unless the Customer is a Commercial Credit Trade Account Customer and Beaumont Tiles agrees in writing for the Customer to pay for Goods on the Customer's Commercial Credit Trade Account, the Customer will pay for the Goods before the time specified by Beaumont Tiles for delivery or collection of the Goods.
- 7.2. The Customer must pay for the Goods in cash, by cheque (for authorised Customers only), by credit card (excluding American Express and Diners Club) or by any other method of payment specified by Beaumont Tiles.
- 7.3. Payment is only valid and acknowledged by Beaumont Tiles when it receives cash or when the proceeds of other methods of payment are credited and cleared to Beaumont Tiles' bank account.
- 7.4. The Customer may not assert or exercise any right of set-off against monies payable by it to Beaumont Tiles.
- 7.5. Beaumont Tiles may charge interest on amounts which remain unpaid for more than 14 calendar days. The interest rate will be seven percentage points above the cash rate target announced by the Reserve Bank of Australia from time to time. That interest will accrue and be recoverable from day to day.

8. Title and Risk

- 8.1. The legal and equitable title to the Goods will only be transferred from Beaumont Tiles to the Customer when the Customer has met and paid all that is owed to Beaumont Tiles on any account whatsoever.
- 8.2. The Customer acknowledges that until the Customer has met and paid all that is owed to Beaumont Tiles on any account whatsoever, the Customer holds the Goods as Bailee for Beaumont Tiles and that a fiduciary relationship exists between the Customer and Beaumont Tiles.
- 8.3. Risk in the Goods passes to the Customer upon delivery or handover (including all risks associated with unloading) or upon title in the Goods passing to the Customer, whichever is the earlier.

9. Limitation of Liability

- 9.1. If under the Australian Consumer Law or any other law any terms which apply to the sale of Goods under the Contract cannot be legally excluded, restricted or modified then those terms apply only to the extent required by law.
- 9.2. All terms, which would otherwise be implied by law or otherwise, are excluded except as stated in these Terms.
- 9.3. To the extent permitted by law, Beaumont Tiles' liability for any breach of the terms of the Contract, and any condition or warranty implied by the provisions of the Australian Consumer Law, is limited to and will be completely discharged by any one of the following as determined by Beaumont Tiles in its absolute discretion:
- 9.3.1 the replacement of the Goods or the supply of equivalent Goods;
 - 9.3.2 the repair of the Goods;
 - 9.3.3 the payment of the cost of replacing the Goods or of acquiring equivalent Goods; or
 - 9.3.4 the payment of the cost of having the Goods repaired.
- 9.4. Except as expressly provided in this clause and to the extent permitted by law, Beaumont Tiles is not liable to the Customer (and any party claiming through the Customer) for:
- 9.4.1 any claim made after laying, installation or use of the Goods;

- 9.4.2 any claim made with respect to or in connection with any of the matters referred to in clause 5;
- 9.4.3 any claim made under, or in connection with, the Contract, in tort, under statute, in equity or otherwise in respect of any defects whatsoever in Goods for the loss or damage to the person or property arising from or caused from such defects; and
- 9.4.4 any indirect, special or consequential loss or damage of any nature whatsoever resulting from or caused in any way by the Goods where indirect, special or consequential loss or damage includes: (a) any loss of income, profit or business; or (b) any loss of goodwill or reputation.

10. Indemnity

The Customer will indemnify and keep indemnified and hold Beaumont Tiles harmless from and against all liabilities, losses, damages, costs or expenses incurred or suffered by Beaumont Tiles, and from and against all actions, proceedings, claims or demands made against Beaumont Tiles, arising from one or more of the following:

- 10.1. the Customer's failure to comply with any laws, rules, standards, regulations or instructions applicable in relation to the Goods or the use of the Goods; and
- 10.2. any negligence or breach of duty by the Customer and its employees, agents or contractors in relation to the Goods or the use of the Goods.

11. General

- 11.1. The Contract and these Terms are governed by the laws of the Commonwealth of Australia and the State or Territory in which Goods are supplied to the Customer and the parties submit to the jurisdiction of the courts of the Commonwealth of Australia and the courts or tribunals of the applicable/relevant State or Territory, which any proceedings to be issued out of a court or tribunal of competent jurisdiction in or nearest to the capital of such State or Territory.
- 11.2. The rights and obligations of the parties will not merge on completion of any transaction under the Contract and these Terms or upon the execution of any other document in connection with the subject matter of the Contract and the Terms.
- 11.3. All rights under the Contract and these Terms are in addition to and do not abrogate, limit or reduce any other rights that Beaumont Tiles may have.
- 11.4. Any provision of the Contract and these Terms that is invalid, unenforceable or illegal must be read down to the extent necessary to avoid that effect. If that is not possible, that provision must be excluded from the Contract and these Terms but only to the extent necessary to avoid that effect. All other provisions of the Terms continue to be valid and enforceable.
- 11.5. Unless otherwise specified, time is of the essence in the Contract.
- 11.6. Beaumont Tiles may vary the Terms with reasonable notice to the Customer.
- 11.7. A right or obligation under the Contract and these Terms cannot be waived except by a document executed by the party waiving that right or obligation and specifying the waiver.

Addendum 2. Your Team

The Beaumont's team members supporting your business share an extensive experience in the industry and are on hand when and where you need them to ensure a smooth and efficient process for your projects and clients.

Role	Region	Name	Phone	Email
Key Relationship Manager	National & NSW	Robyn McGinley	0437 463 937	robyn.mcginley@tile.com.au
Key Relationship Manager	QLD	Scott Palmer	07 3373 6250	scott.palmer@tile.com.au
Key Relationship Manager	SA	Mike Keen	0498 000 576	mkeen@tile.com.au
Key Relationship Manager	VIC / TAS	Leigh Dodd	0455 207 864	leigh.dodd@tile.com.au
Credit Officer	State/Region	Teresa Brown	07 3373 6250	archcredit @tile.com.au

Addendum 3. Transport Rates

Delivery to site from Beaumont Tiles primary distribution centre in Brisbane, Sydney, Melbourne, Adelaide or any of the regional showrooms throughout Australia will be charged on a pallet rate basis. As required, additional transport options can be provided to cater for your needs.

Important

- All rates below exclude GST.
- Clear access must be granted for all deliveries. Failure to do so will result in additional charges including, but not limited to, delivery and administration.
- Alternative delivery methods can be organised and quoted as required.
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Region	Forklift Unload	Hand Unload
1 Deliveries to Metro Sydney	\$85.00 per pallet	POA
2 Deliveries to Metro Melbourne	\$85.00 per pallet	POA
3 Deliveries to Metro Brisbane	\$85.00 per pallet	POA
4 Deliveries to Metro Adelaide	\$85.00 per pallet	POA
5 Deliveries to Regional Areas	POA	POA

Addendum 4. Showroom Locations

Being Australia's largest tile retailer, Beaumont Tiles has the distinct advantage of being able to manage and support your business on a very local level. With over 100 showrooms across Australia, support, knowledge and convenience is immediately available with Beaumont Tiles.

We are happy to be able to support your clients in the following locations detailed below.

State	Suburb	Address	Manager	Phone
QLD	Airlie Beach	Cnr William Murray Drive & Shute Harbour Road	Michael Lee	07 4946 5383
	Bokarina	384 Nicklin Way	Ray Ballayntine	07 5493 4755
	Bundaberg	1 Enterprise Street	Chris Trubuil	07 4153 6855
	Bundall	68 Bundall Road	Adam Carbery	07 5526 9444
	Caboolture	4/70 Beerburum Road	Libby Marsh	07 5495 5588
	Cairns Central	65 Mulgrave Road	Barry Coghlan	07 4141 1566
	Cairns South	15 McCormack Street	Brenda Campbell	07 4033 5566
	Capalaba	29 Moreton Bay Road	Chris Hoffman	07 3823 4900
	Fortitude Valley	3 Montpelier Road	Kim Lang	07 3852 4444
	Gladstone	105 Hanson Road	Russell Cook	07 4912 9506
	Hervey Bay	1 Bay Drive	Jeff Evans	07 4124 2413
	Ingham	93 Herbert Street	Eric Shoubridge	07 4776 5684
	Ipswich	202 Brisbane Street	Peter Aylward	07 3202 3447
	Labrador	4 Ereton Drive	Jane Green	07 5665 0100
	Loganholme	Harvey Norman Centre,3890 Pacific Highway	Sue Wilson	07 3440 9600
	Mackay	Cnr Heaths Road & Bruce Highway	Michael Lee	07 4942 6000
	Mt Isa	55 Marian Street	Bernie Crayford	07 4749 3888
	Rockhampton	Cnr Boland & Yaamba Roads	Ian Hickson	07 4928 7833
	Springwood	Unit 1, 3507 Pacific Highway	Roth Kao	07 3080 4600
	Strathpine	130 South Pine Road	Brett Hoffman	07 3881 1090
	Sumner Park	101 Jijaws Street	Nick	07 3376 4977
	Toowoomba	52 Clifford Street	Kristina Meyers	07 4613 1495
	Townsville	76 Duckworth Street	Jason Nielsen	07 4775 1144
	Yeppoon	8 Industrial Avenue	Ian Hickson	07 4939 2388

State	Suburb	Address	Manager	Phone
NSW	Auburn	Unit 3C 233 -239 Parramatta Road	Jason Van Jour	02 9647 2091
	Ballina	325 River Street	Marisa Koszta	02 6686 7133
	Bathurst	291 Stewart Street	Dave Bowning	02 6333 7699
	Campbelltown	Shop 2 185-187 Airds Road	Jeff Miranda	02 4627 7777
	Caringbah	Unit 14 65-75 Captain Cook Drive	Rod Ellis	02 8544 0328
	Castle Hill	Unit 10, 7 Victoria Avenue	Pieter Myburgh	02 9894 4619
	Casula	Shop 6A 633-639 Hume Highway	Ian Reynolds	02 8729 6583
	Coffs Harbour	Unit 2 17 Isles Drive	Melissa Cole	02 6652 1408
	Dubbo	132-134 Erskine Street	Rod Potter	02 6881 6111
	Erina	241 The Entrance Road	Andy Young	02 4367 4553
	Lewisham	800 Parramatta Road	Vikas Thakur	02 9564 1101
	Mittagong	Unit 2 241 Old Hume Highway	Melek Mottley	02 4872 3442
	Mudgee	144-148 Church Street	Diana Mogg	02 6372 1111
	North Manly	378 Pittwater Road North Manly	Georgie Gissing	02 99393938
	Nowra	Unit 3/10 Central Avenue	Martin Stilp	02 4422 6629
	Orange	268-274 Peisley Street	Sean Bowman	02 6362 6868
	Penrith	137 Coreen Avenue	Steven Herring	02 4721 5212
	Prospect	Shop 6 19 Stoddart Road	Mohit Patel	02 9636 7552
	Rutherford	Unit 2 64 Shipley Drive	Sandra Creed	02 4932 1679
	St Ives	15-17 Stanley Street	Chris Birch	02 9144 6000
	Tura Beach	11/3 Tura Beach Drive	Chris Hopkins	02 6495 0409
	Tweed Heads	cnr Pacific Hwy & Rivendell	Gratton Fraser	07 5524 4579
	Wagga Wagga	44 Hammond Avenue	David Lenton	02 6931 9500
	Warners Bay	Shop 8 The Hillsborough Centre	Sandra Creed	02 4956 5700
	West Ryde	1002 Victoria Road	Jas Singh	02 8964 5000
	Wetherill Park	1269 The Horsley Drive	Nin Tran	TBA
	Wollongong	232 Corrimal Street	Rob Kostadinovski	02 4228 7026
ACT	Fyshwick	32 Gladstone Street	Bernadette Jones	02 62391771
	Mitchell	Unit 4 143 Lysaght Street	Huw Jones	02 6255 5534

State	Suburb	Address	Manager	Phone
VIC	Bairnsdale	70 Main Street	Gary Lee	03 5152 2483
	Ballarat	105 Creswick Road	Grant Mesley	03 5332 1777
	Bendigo	88-98 Strickland Road	Scott Mitchell	03 5443 3700
	Blackburn	Unit 1 122-126 Whitehorse Road	Vince Virgato	03 9890 3810
	Dandenong	Unit 5, 39-49 Greens Road	Geoff Jarvis	03 9793 2260
	Ferntree Gully	1841 Ferntree Gully Road	Neil Gilroy	03 9752 3863
	Frankston	Shop 7 Kookaburra Street	Chris Pinkney	03 9783 7233
	Geelong	Unit 3 350 Melbourne Road	Trent Downie & Paul Lardner	03 8773 6013
	Hoppers Crossing	Unit 2 327-341 Old Geelong Road	Anthony Crocker	03 9931 1400
	Horsham	35 Wilson Street	Bill Williams	03 5382 1975
	Leongatha	8 Koonwarra Road	Steven Fox	03 5662 5030
	Lilydale	447-449 Maroondah Highway	Scott Wiseman	03 9735 0993
	Mentone	42 Nepean Highway	Neil Gilroy	03 9584 6620
	Mildura	128 Eleventh Street	Amanda Berry	03 5023 6366
	Mornington	Unit 3 175 Mornington-Tyabb Road	Ross Dowell	03 5975 0109
	Narre Warren	Unit 3 98 Victor Crescent	Neil Gilroy	03 9796 6001
	Oakleigh	1404 Dandenong Road	Doug Tyson	03 9530 4299
	Ringwood	156 Maroondah Highway	Scott Wiseman	03 9870 2266
	Sale	23 Foster Street	Terry McConnell	03 5143 0266
	Shepparton	95 Benalla Road	Engjellush Bella	03 5822 2118
	South Morang	Unit 2 20 Murdoch Road	Adam Tomlin	03 9036 3150
	Stawell	Great Western Highway (Store in Store)	Simon Jones	03 5358 1205
	Swan Hill	Shop 2 1 McNeill Court	Greg Daniels	03 5033 0150
	Traralgon	2 161 Argyle Street	Rob Outhred	03 5176 1455
	Warrnambool	176 Raglan Parade	Tom Holden	03 5561 3030
	Wodonga	20 Hovell Street	Marco Madrau	02 6024 3966
	Wonthaggi	7 Murray Street	Steven Fox	03 5672 2148
TAS	Hobart	300 Liverpool Street	Mark Erwin	03 6234 8181
	Launceston	160 Invermay Road	Vanessa Simpson	03 6349 1033

State	Suburb	Address	Manager	Phone
SA	Adelaide (Grote St.)	200 Grote Street	Craig Minerds	08 8237 3333
	Beverley	720 Port Road	Brad Hunter	08 8243 1181
	Byron Place	52 Byron Place	John Crosby	08 8237 2245
	Edwardstown	1057 South Road	Trent Watts	08 8277 0077
	Gawler	Gawler Park Complex 5 485 Main Road North	Mick Sier	08 8523 1550
	Gepps Cross	T22 750 Main North Road	Chris Wing	08 8258 2393
	Kingscote	20 Commercial Street	Mark Griffiths	00 0000 0000
	Marleston	225 Marion Road	Matt Jeffs	08 8292 4485
	Modbury	981 North East Road	Tim Brown	08 8265 4902
	Morphett Vale	177 Main South Road	Mark Stengewis	08 8384 4847
	Mount Gambier	25 Bay Road	Cassie Arnold	08 8725 5999
	Mt Barker	10 Secker Road	Vlad Kolman	08 8391 6244
	Murray Bridge	128 Adelaide Road	Gail Vanson	08 8531 1922
	Norwood	45 The Parade	Neil Griffiths	08 8132 6186
	Port Lincoln	97 Liverpool Street	Scott Sporer	08 8682 5400
	Port Pirie	114 Main Road	Sal Capurso	08 8632 5302
	Whyalla	131 Norrie Avenue	Vic Spadavecchia	08 8645 1679

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National Tiles – Coming Soon!

Tiles – Roof

CSR – Monier

MONIERS COMMITMENT TO THE GREEN HOMES AUSTRALIA FRANCHISEE:

As part of the Monier roll out to Green Homes Australia, we make a commitment to provide the following:

- The relevant Account Manager in the area will make an introductory call to the Franchisee and arrange a suitable time to meet in person.
- A face to face meeting with the Franchisee to better understand the business goals, customer base, build process, to discuss the Monier product offering and to provide education on the Monier products and service level.
- To review current marketing material available to the Franchisee and provide a stock of marketing product for inclusion in the sales process.
- To determine and establish a call cycle to be able to provide adequate and ongoing support to the Franchisee.
- To provide assistance in the provision of display boards and marketing collateral which is specific to the franchisee, including a specific tile selection brochure.
- To provide a point of contact for the Franchisee to provide support and manage any specific issues related to the use of Monier roof tiles.

Pricing NSW – Green Homes Australia – Effective 1st September 2017

CONCRETE	EXCL GST	INCL GST	U/M2
Elabana	\$ 28.50	\$ 31.35	m2
Atura (sarking req'd with rafter lengths > 6m)	\$ 30.00	\$ 33.00	m2
Horizon (Inc A-Line ridge, must be sarked: not included)	\$ 32.50	\$ 35.75	m2
Georgian/Cambridge/Madison (must be sarked: not incl)	\$ 36.80	\$ 40.48	m2
Hip Capping	\$ 21.50	\$ 23.65	lm
Ridge Capping	\$ 21.50	\$ 23.65	lm
Valleys	\$ 16.50	\$ 18.15	lm
Valley machine cut	\$ 19.00	\$ 20.90	lm

TERRACOTTA	EXCL GST	INCL GST	U/M2
Marseille	\$ 47.18	\$ 51.90	m2
Nouveau	\$ 49.21	\$ 54.13	m2
Nullabor (must be sarked: not included)	\$ 55.67	\$ 61.24	m2
Hip Capping	\$ 26.98	\$ 29.68	lm
Ridge Capping	\$ 26.98	\$ 29.68	lm
Valleys	\$ 19.56	\$ 21.52	lm
Valley machine cut	\$ 23.32	\$ 25.65	lm

ACCESSORIES	EXCL GST	INCL GST	U/M2
Bed & Point Gables with Pointmaster	\$ 24.00	\$ 26.40	lm
2 Storey Work	\$ 2.20	\$ 1.95	m2
Roof Tile Plus Sarking	\$ 5.50	\$ 6.05	m2
Sarking to Long Rafter (per point)	\$ 53.00	\$ 58.30	each
Anti-flap pads	\$ 1.41	\$ 1.55	m2
Clip every tile for wind category N4&C2/c3 incl W41& over	\$ 3.50	\$ 3.85	m2
Clip every 2nd tile for wind category W33 and less W41	\$ 2.10	\$ 2.31	m2
Fire Barrier	\$ 18.45	\$ 20.30	lm
Presstite to valleys	\$ 8.31	\$ 9.14	lm
Valley Spreader/Downpipe Spreaders	\$ 53.00	\$ 58.30	each
Anti ponding board	\$ 5.95	\$ 6.55	
450mm Sureform to valleys	\$ 102.50	\$ 112.75	
300mm Sureform to Dutch gable per corner & stepped eave	\$ 95.20	\$ 104.72	
A-Line (Butt Ridge)	\$ 7.65	\$ 8.42	
Multi-hip ends (4-6)	\$ 217.85	\$ 239.64	
250mm Edmonds Supavents	\$ 230.67	\$ 253.74	
250mm Edmonds Supavents Spark Guards for bush fire zone	\$ 58.85	\$ 64.74	
Extra Over for steep pitch >27°	Price on Application		
After trade damage /roof service	\$ 195.00	\$ 214.50	

CARTAGE AREA DESCRIPTION	AREA CODE	EXC GST/m2
Sydney Metro, Gosford Wyong & Wollondilly Shire	2220, 2259, 2571	INCLUDED
Zone 1: Newcastle & Wollongong Metro	2300, 2500	\$ 0.90
Zone 2: Newcastle Regional	2330	\$ 1.80
Shoalhaven Regional	2541	\$ 1.80
Wincaribee Shire	2577	\$ 1.80
West of Katoomba to Lithgow		\$ 1.80
Zone 3: Goulburn Shire	2580	\$ 2.80
Upper Lachlan Shire	2582	\$ 2.80
Palarang Shire	2583	\$ 2.80
Dubbo/Orange/Bathurst		\$ 2.80
Zone 4: Yass Valley	2622	\$ 3.45
Eurobodella Shire	2537	\$ 3.45
Zone 5: Bega Valley Shire	2577	\$ 6.90
GUARDRAIL	EXCL GST	INCL GST
Rail Zone 1: Sydney Metro	\$ 12.50	\$ 13.75
Rail Zone 1: Gosford/Wyong	\$ 12.50	\$ 13.75
Rail Zone 1: Newcastle Metro	\$ 12.50	\$ 13.75
Rail Zone 1: Newcastle Regional	\$ 12.50	\$ 13.75
Rail Zone 1: Wollongong Metro	\$ 12.50	\$ 13.75
Rail Zone 1: Shoalhaven Regional	\$ 12.50	\$ 13.75
Rail Zone 1: Wollondilly Shire	\$ 12.50	\$ 13.75
Rail Zone 1: Wincaribee Shire	\$ 12.50	\$ 13.75
Rail Zone 2: Palarang Shire	\$ 13.50	\$ 14.85
Rail Zone 2: Yass Valley	\$ 13.50	\$ 14.85
Rail Zone 3: Goulburn Shire	\$ 14.50	\$ 15.95
Rail Zone 3: Upper Lachlan Shire	\$ 14.50	\$ 15.95
Rail Zone 3: Dubbo/Orange/Bathurst	\$ 14.50	\$ 15.95
Rail Zone 3: West of Katoomba to Lithgow	\$ 14.50	\$ 15.95
Rail Zone 3: Eurobodella	\$ 14.50	\$ 15.95
Rail Zone 4: Bega Valley Shire	\$ 16.90	\$ 18.59

Installation Process

- Provision of work method statements and Job Safety Risk analysis procedures.
- All installation personnel are kept up to date with continuously changing safety requirements.
- Green Homes Australia Area Supervisors will be required to notify the relevant CSR Monier Roofing Area Supervisors where safety risks requiring action are identified prior to installation.
- 2 Stage fixing with bed and point finishes completed after construction supervisor call up.
- All pre-work to be completed prior to roof installation commencing i.e. flashings, box gutters etc.
- All works undertaken by CSR Roofing include the provision of job supervision by experienced field staff.
- All roofs installed include the use of Flexible Pointing.
- 12 Spare tiles will be left on site on roof completion.
- On completion of cover the slab will be cleared of waste material such as batten off cuts and tile remnants.
- All pallets will be stacked near front of site and removed after completion.

CSR Work Method Statement

1. Tiler OH&S Policy

As for CSR Roofing Work Method Statement

2. Description and scope of work

Fixing of Terracotta and Concrete roof tiles and associated items. Roofs comprising both single & multi-storey cottages and multi-residential sites.

3. Risk Assessments Shall be carried out by CSR Roofing for all their site specific activities, eg. Access, housekeeping issues or physical site environment according to the Safety management system procedure for risk management. Activities covered by a safe work method statement do not require a separate risk assessment.

4. Risk Controls: CSR Roofing shall ensure that all identified risks are controlled in accordance with the hierarchy of controls as specified in the Safety Management System procedure for risk management and safe Work Method Statements.

5. Legislation, Codes of Practice etc. CSR Roofing shall comply with the following legislation, codes of practice, Australian Standards during the completion of the specified work:

- Occupational Health and Safety Act 1983 and associated regulations
- Factories, Shops and Industries Act 1962 and associated regulations
- Construction Safe Act 1912 and regulation
- Code of practice for Safe Work on Roofs, part 2 – Residential Buildings 1997
- Code of Practice for Occupational Health and Safety Induction training for Construction 1999
- Code of Practice – Electrical Practices for Construction Work 1992
- AS2050 – Installation of Roof tiles

6. Work at Heights

CSR Roofing shall in accordance with relevant risk assessments and Safe Work Method Statements ensure that work at heights is carried out in a safe manner. This includes the provision and use of perimeter guard railing; ladders; working platforms and scaffolding. This equipment shall be used in accordance with procedures specified in the management system manual

7. Housekeeping

CSR Roofing shall ensure that housekeeping the site is maintained at all times by placing all waste materials in the designated area on a regular basis during the works. Also ensuring the area is left clean and tidy condition free of any associated hazards.